



FROME FESTIVAL LTD TRUSTS AND FOUNDATIONS FUNDRAISER (PAID) JOB DESCRIPTION

SUMMARY

We are seeking a new Trusts and Foundations Fundraiser.

You will play a central role in developing the charity's presence in the trust and foundations world and contribute to the creation and management of a high-quality pipeline of new trust and foundation opportunities.

Your primary responsibilities will include identifying and cultivating relationships with potential trust supporters, developing compelling funding proposals, and providing exemplary stewardship to existing donors. You will be at the forefront of Frome Festivals efforts to secure funding from trusts and foundations.

ABOUT

FROME FESTIVAL is a community festival held annually every July in Frome, Somerset. Across a ten-day programme, the Festival hosts over 200 events, workshops and activities featuring a broad range of arts and culture in over 50 venues across the town, from concert halls and theatres to churches, pubs and parks.



OAKFIELD CHOIR CONCERT, JULY 2023



Frome Festival's mission is to celebrate Frome's unique arts scene by providing accessible cultural events annually and championing our creative community by providing a platform for over 100 independent events delivered by local venues, artists and community groups.

Frome Festival 2023 was a great success, with over 220 events, exhibitions and activities leading to over 12,000 estimated engagements.

In addition to the Festival's core activity, independent events were delivered by 84 registered organisers, including local venues, businesses and volunteer organisations. 96 listed events were free or up to £5, ranging from family theatre and arts sessions to dance workshops and outdoor performances. The upcoming 2024 Festival's programme has grown to include over 250 events, maintaining a strong core of accessible activities.



FROME FESTIVAL FOOD FEAST, JULY 2023

ABOUT YOU

We are seeking an ambitious fundraiser with experience of developing multiple funding relationships from trusts and foundations. You should be confident and outgoing with excellent communication skills, both written and verbal. You should be able to write with flair to develop compelling applications and reports and speak passionately and articulately about Frome Festival's work to the staff and trustees of trusts and foundations.



BILLY IN THE LOWGROUND, JULY 2023

The ideal candidate will be efficient, have a strong eye for detail, and have good time management skills. You should be able to work independently and as part of a team with common goals and have natural 'Fundraiser Detective Instincts' to spot funding opportunities and go above and beyond with stewardship.

Strong project management skills, with the ability to manage multiple tasks and deadlines simultaneously, will be necessary for success in this role.



EQUALITY AND DIVERSITY STATEMENT

Frome Festival actively promotes equality, diversity and inclusion. We match charity needs with the skills and experience of candidates, irrespective of age, disability (including hidden disabilities), gender, gender identity or gender reassignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, or sexual orientation. We do this because we know greater diversity will lead to even greater results.

WORKING REQUIREMENTS

- Office Location – Frome Festival Office, 25 Market Place, Frome BA11 1AH
- The successful candidate will have the right to live and work in the UK

HOW TO APPLY

Please send a current CV with a cover letter (no more than one side of A4) outlining how your experiences make you a strong candidate for the role to office@fromefestival.co.uk with the subject 'Trust and Foundations Fundraiser Role'.

